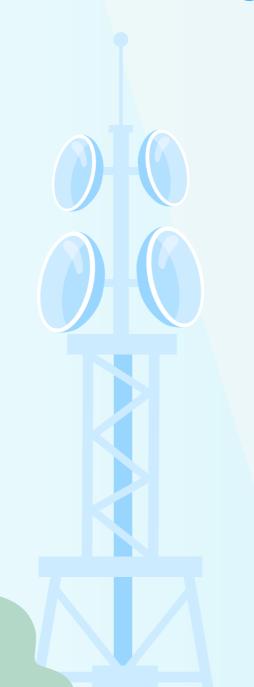
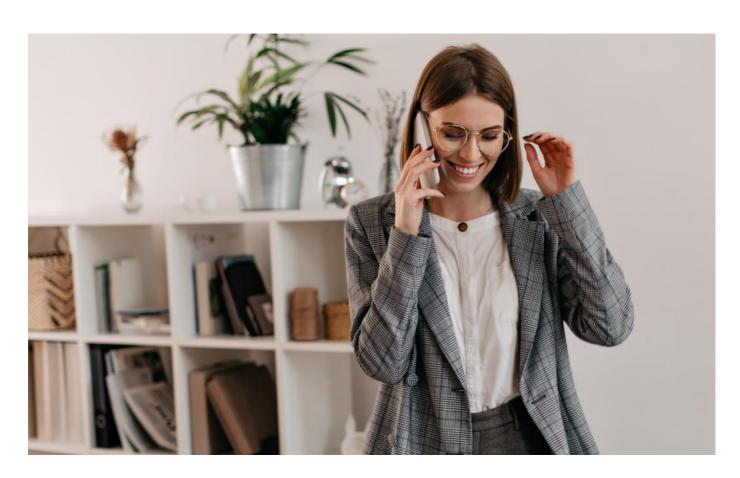


# Skyetel Case Study





# mFax is a trustworthy partner who cares about fax as much as skyetel cares about voice



Skyetel is a nationwide SIP Trunk Provider offering telecom and voice services throughout the US. Skyetel's core business focus is providing the highest-quality and best possible voice solution for their customers.



I was having a ton of companies requesting either a fax number of fax services from me. First, I thought about building my own solution but it didn't make sense. Then, I thought it would be better if I found a provider that would take care of their customers for fax in the same way Skyetel takes care of them for phone.

FOUNDER AND PRESIDENT

**Chris Bardos** 





#### The Problem

Skyetel specialized exclusively in voice, but some of their customers requested fax services as well. Skyetel tried IP gateways from AT&T and found them unreliable, costly, and lacking critical features for managing faxes. They knew they would need to find a dedicated partner they could really trust.

#### **The Solution**

Chris found mFax through a simple Google search and immediately reached out to the sales team. He started working with mFax's support team to find out how he could integrate fax into the Skyetel platform. He was thrilled to find a reliable, scalable, and customer-focused solution like mFax to complement Skyetel's offerings.



It was hard to source a company that I could trust, that had a modern culture and real-life human beings that could work as nimble as Skyetel. Finding a solution with great reliability that could grow like we do without the pain of having to do additional things to integrate fax was definitely a challenge.

FOUNDER AND PRESIDENT

**Chris Bardos** 





#### The Result

Through mFax, Skyetel was able to provide a best-in-class fax solution to its customers. It enhanced Skyetel's customer relationships, made their users happier, and boosted their bottom line.



I really liked the culture of the company and founder. mFax has a very solid platform and frankly it is the best option available out there. I could tell that mFax was passionate about faxing and would stay on the cutting edge. Out of all of the options I had, mFax had the best infrastructure and reliability.

**FOUNDER AND PRESIDENT** 





# Would you recommend mFax?



I already do, any company that is looking to offer fax services on a white label or even resell should definitely take a look at mFax first.

**FOUNDER AND PRESIDENT** 

**Chris Bardos** 





# Can mFax help you?

mFax is built for regulated industries where security, compliance, and reliability are paramount. Our industry-leading Tier-1 carrier network and secure fax protocols means your faxes get to their intended destination quickly and securely.

We've helped hundreds of businesses modernize their fax infrastructure and eliminate all the headaches that come with traditional fax.

From our modern and intuitive user interface to our advanced admin controls to our strict security and compliance standards, mFax is designed to make faxing simple, reliable, and secure.

Interested in a demo? Contact our sales team at sales@documo.com or call us at (888) 966-4922.

# Why Companies Switch to mFax

- 1 Industry-leading reliability and fax completion rates
- 2 Advanced admin, user management, and permission settings
- 3 US-based 24/7 support and account management
- 4 Compliance and security HIPAA, PCI, SOX
- 4 Typical cost savings of 50% or more vs alternatives



## mFax benefits



Industry-leading fax-only infrastructure



50% or more cost saving



Real live customer support

# Ready to make the switch?

Contact us at sales@documo.com or call us at (888) 966-4922

## **About us**

mFax redesigned fax for the 21st century, built with all the features businesses need to securely and reliably fax sensitive documents with ease. Contact us today for a demo or get started right away with a risk-free trial.

